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International Center for
Air Transportation

Environmental Negotiation Frameworks for Multi-Stakeholder Air Transportation Systems

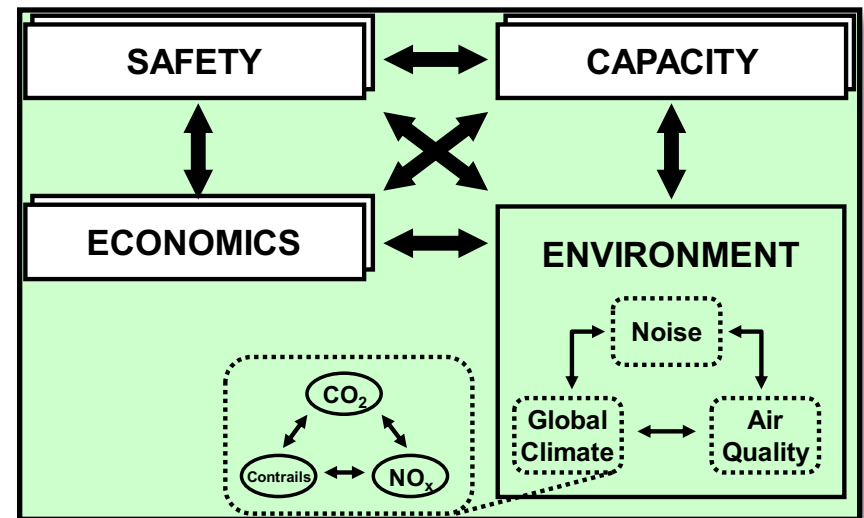
Joint University Program

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Motivation: System Design Tradeoffs

- Several important tradeoffs need to be considered for the design and optimization of air transportation systems
 - System objectives
 - Safety, cost, capacity
 - Environmental
 - Stakeholder valuation and prioritization
 - Monetized cost/benefit
 - Non-monetized welfare and equity
 - Consideration for disaggregate local and global costs and benefits



Accounting for Intangibles

- Air transportation environmental impact involves many **externalities**
 - Cost or benefit that affects a party who did not choose to incur that cost or benefit
- Disaggregate cost and benefit leads to **inequity**
- Emotional response, social welfare, and questions of appropriate timescale
- Potential solutions
 1. Evaluation away from Pareto frontier
 2. Democratic input processes
 3. Fast, transparent, and parametric modeling

Optimization and Negotiation in Environmental Problems

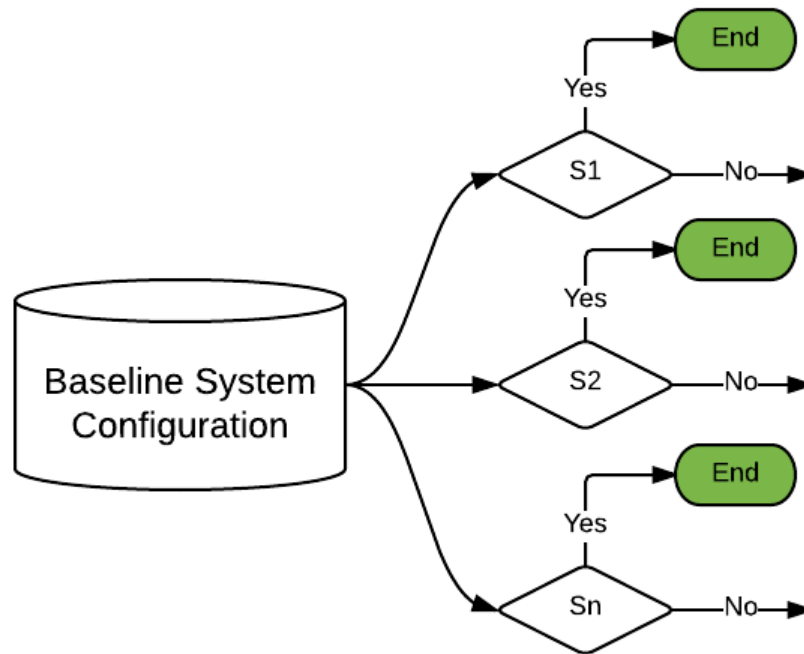
- 1) Key challenges of noise problem (and similar multi-stakeholder environmental impact problems):
 - No definitive formulation
 - No end point (stopping rule)
 - No enumerable set of solutions
 - “Wicked Problem” in optimization terminology
- 2) Such problems present challenges for typical optimization frameworks
 - What is the cost function?
 - Different for each stakeholder
 - Unknown, dependent, or stochastic to most stakeholders
 - Which stakeholder (or weighted-average of stakeholders) drives the optimizer?
- 3) Multi-stakeholder environmental tradeoff problems must be formulated as technical negotiations with mixed-fluency audiences

Problem Definition

- Several key challenges arise from an analysis standpoint:
 1. Which variables should be considered?
 2. Which stakeholders should be involved in the negotiation process?
 3. How should information be presented and visualized for mixed-fluency stakeholders to effectively evaluate design trade spaces?

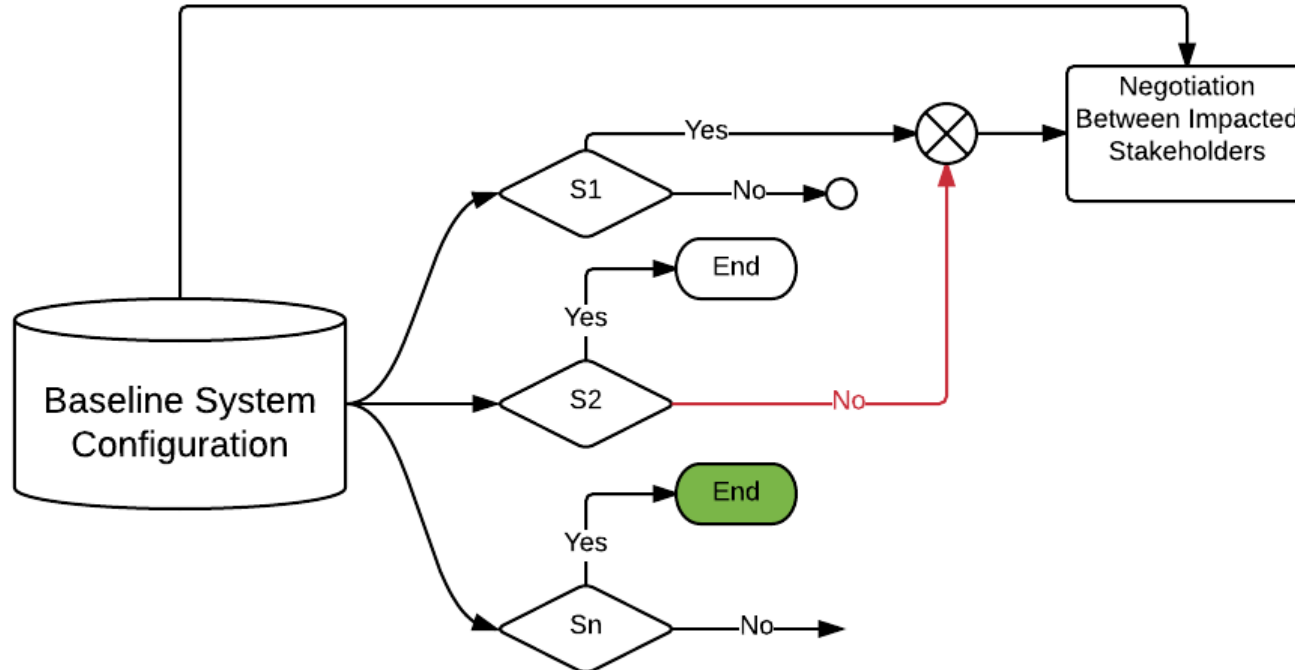
Architecture

- Baseline system configuration is presented to all stakeholders S_n
- Under scenario where all stakeholders are in agreement with configuration, no further negotiation is necessary



Architecture

- Under scenario where one or more stakeholders is dissatisfied with status quo, negotiation (and potentially re-optimization) may be initiated
- Scenario:
 - S_1 proposes a system configuration change, triggering re-evaluation by all stakeholders
 - Proposed system configuration change not acceptable to S_2



Negotiation Process

- Stakeholders involved with negotiation:
 - Proponent of system change
 - All stakeholders who do not approve of system change
 - Neutral (observer) stakeholders
- **Objective:** translate problem to technical negotiation using relevant metrics
- Identification of relevant negotiation metrics \mathbf{M}_n :
 - Metrics 1 through m : quantities of interest that motivated the proposed change (desirable outcomes for S_1)
 - Metrics $m+1$ through n : “pain point” quantities for opposing stakeholders (undesirable outcomes for S_2)
- Quantification and visualization of metrics M_1 through M_n becomes key component of negotiation
 - May be continuous or discrete

-
- R33L RNAV SID**
- Logan's DNL 65 2014**
- Post RNAV**
- Pre-RNAV**
- Legend:**
- Jan 17 2013
 - Jan 22 2013
 - Jan 27 2013
 - Jan 5 2015
 - Jan 10 2015
 - Jan 16 2015



Simple Case: Negotiation Matrices

- Impact matrix for policy with following stakeholders:
 - S_1 : Airline that benefits from proposed change
 - S_2 : Community member who opposes proposed change
 - S_3 : Community member who supports proposed change
 - S_4 : Airport operator (not directly incentivized to change)
- Impact matrix used to guide negotiation and consensus process
 - M_1 : Notional economic/technical benefit to Airline S_1
 - M_2 : Increased overflight frequency over neighborhood of S_2
 - M_3 : Frequency of noise complaints to airport and politicians

	M_1	M_2	M_3	...
S_1		neutral	neutral	...
S_2	neutral		neutral	...
S_3	neutral		neutral	...
S_4		neutral		...

Key metric for S_1 :
Economic Impact

Key metric for S_2
and S_3 : Noise

Key metric for S_4 :
Reduced
Complaints

Narrowed Negotiation Objectives

- High dimensionality of the problem is reduced by focusing only on key “pain point” variables
 - Best-case: benefit variable S_1 held constant (i.e. economic or throughput improvement for airlines), impact variables S_2 improved by moving to Pareto frontier
- Role of technical analyst:
 - Use set of discrete (i.e. runway use) or continuous (i.e. track dispersion or offset) techniques to reduce impact
 - Identifying feasible solutions on the Pareto frontier for variable P_1
 - Providing sensitivity estimates for impact variables P_n as benefits level is relaxed

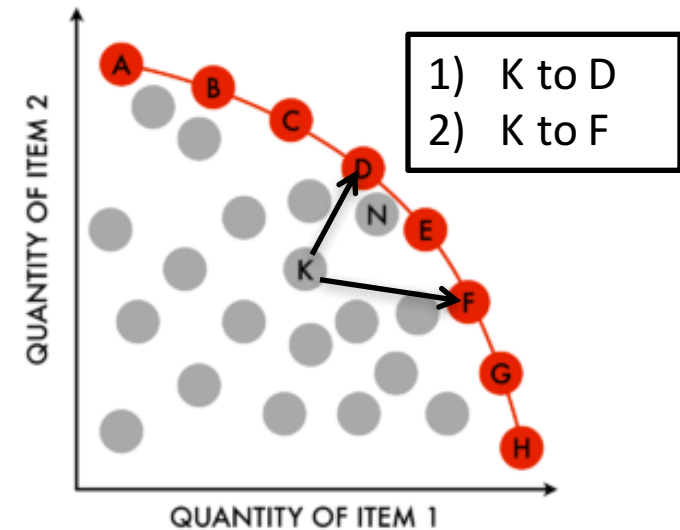
Selecting a Preferred Solution

1: Pareto efficiency:

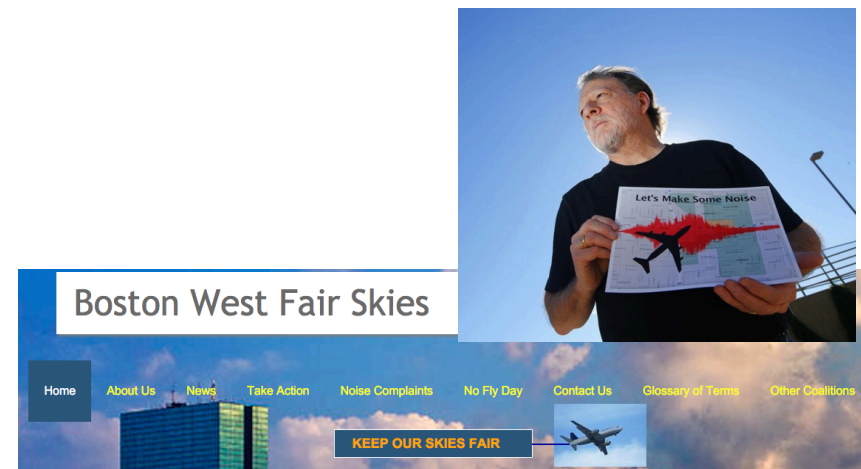
- *Does a solution improve valuation for at least one stakeholder without reducing valuation for another?*

2: Kaldor-Hicks Criterion:

- *Does a solution improve valuation for all stakeholders taken together (net societal benefit)?*
- Cornerstone of traditional cost-benefit analysis
- Does not guarantee that all stakeholders realize benefit or compensation (inequitable)

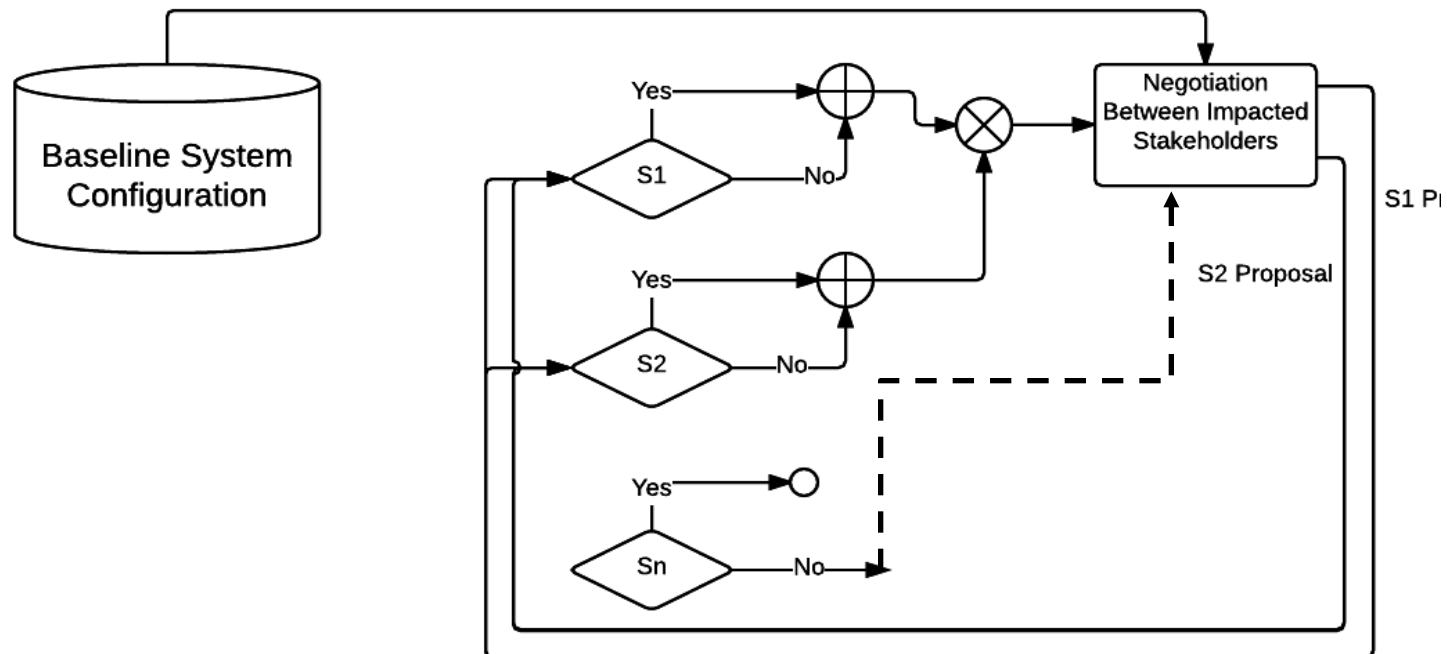


Notional valuation of two outcomes
Generalizes to n-dimensions








Negotiation Architecture

- S_1 and S_2 generate proposed changes accounting for sensitivity of all key parameters, re-submit for evaluation by other involved parties
- Process continues until S_1 and S_2 reach consensus on key variables
- All stakeholder have visibility over negotiation (and option to participate)



Negotiation Matrices

- Result: consensus solution for S_1 (airline) and S_2 (impacted community member)
 - Negotiated solution results in higher fuel burn, lower noise for S_2 , higher noise for S_3
 - Consensus (perception of equity) reduces complaint rate for S_4
- Potential complications: higher noise for different community member S_4

	M_1	M_2	M_3	...
S_1		neutral	neutral	...
S_2	neutral		neutral	...
S_3	neutral		neutral	...
S_4		neutral		...

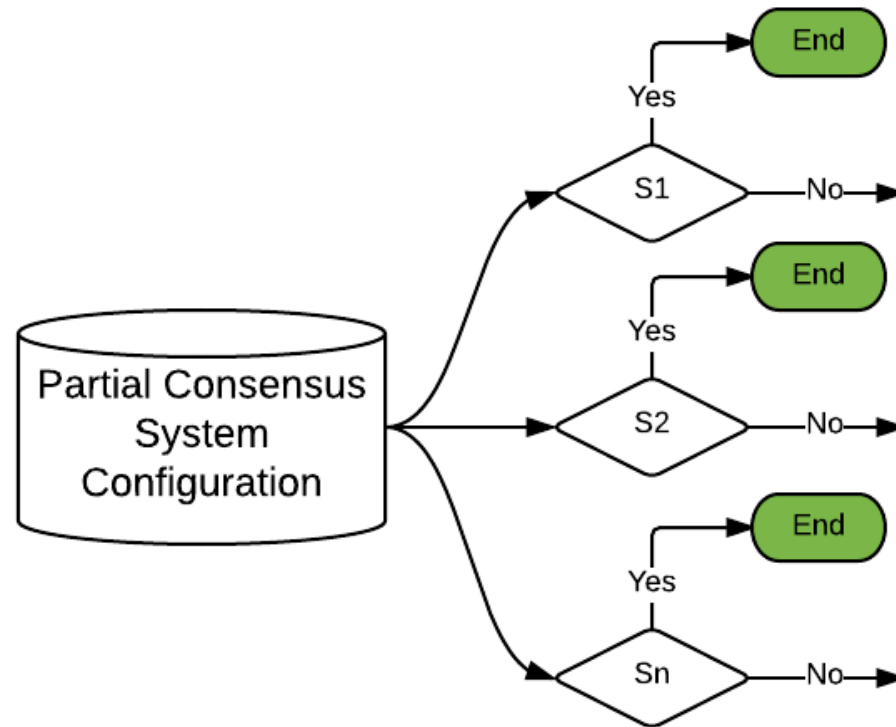
Key metric for S_1 :
Fuel Efficiency

Key metric for S_2
and S_3 :
Overflights/Noise

Key metric for S_3 :
Complaints

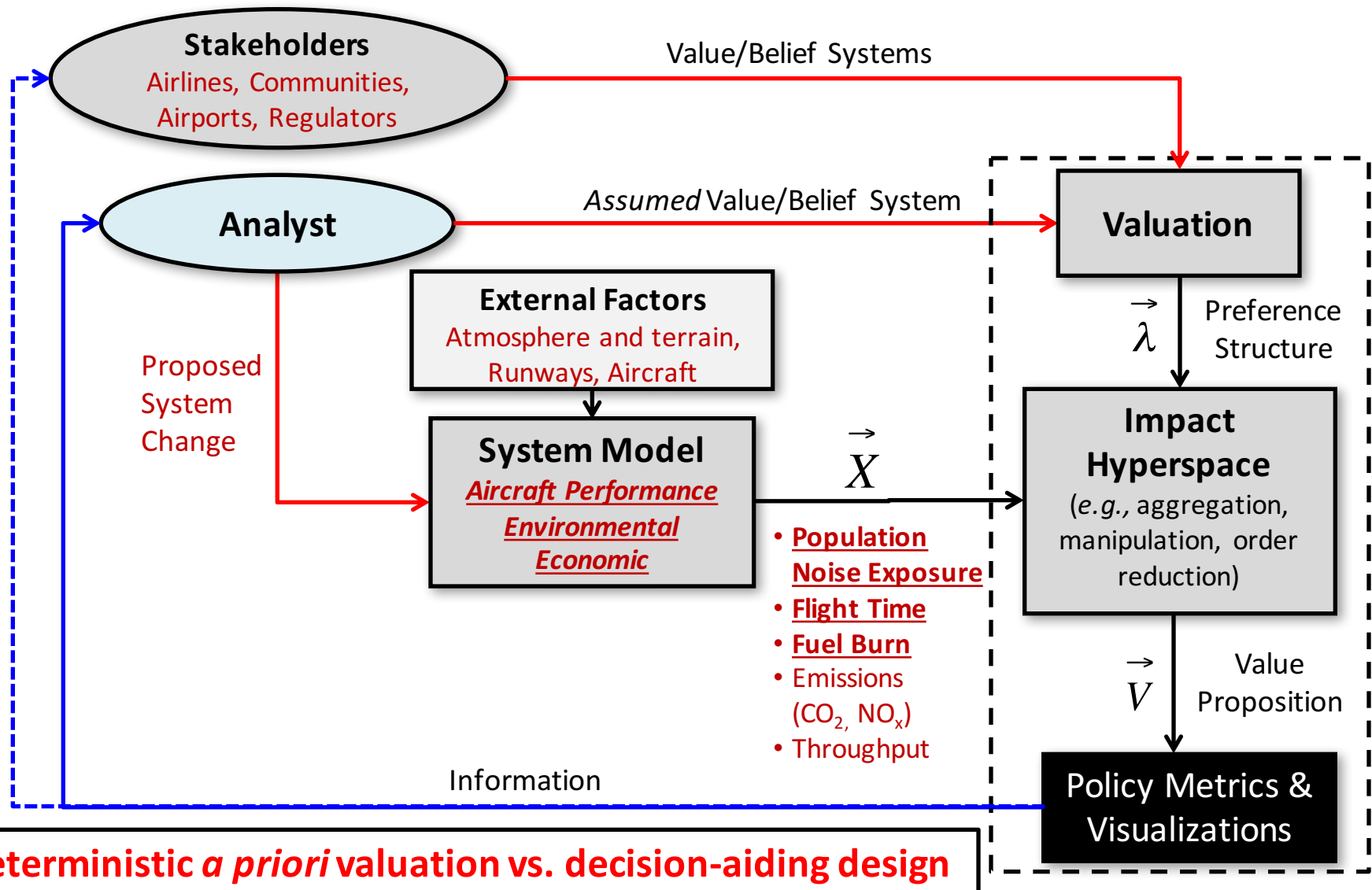
Negotiation Architecture: Multi-Stakeholder Evaluation

- Re-evaluate proposed solution with all stakeholders not involved with prior negotiation
- Dissenting stakeholders will trigger further evaluation or negotiation





Valuation Framework for Procedure Evaluation



- Develop graphical and data presentation formats to assist negotiation process in PBN procedure development
 - Baseline work underway to support rapid environmental modeling project
- Identify sample problem to demonstrate negotiation framework
 - Baseline configuration
 - Procedural objectives
- Generalize decision processes from PBN sample problem to air transportation environmental policy